The strategy concept and process: a pragmatic approach, 1996, 440 pages, Arnoldo C. Hax, NicolFЎs S. Majluf, 0134588940, 9780134588940, Prentice Hall, 1996

Hax and Mailuf offer a pragmatic approach to strategic management, offering practicing managers and business readers a disciplined process that facilitates the formulation and implementation of strategy. Most comprehensive, integrated, explicit approach to strategy formulation; Proctor & Gamble used as a running case throughout the text. Other real world examples include NKK and Merck; global perspective, companies are drawn from all over the world.

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